

EXCEED SAFETY



SEPTEMBER 2025

NEWSLETTER

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Hello valued clients and friends of Exceed Safety!

Welcome to September!

OUR MISSION



EXCEED SAFETY IS DEDICATED TO SAVING LIVES AND REDUCING INJURIES WITH OUR CUSTOM-TAILORED APPROACH TO SAFETY. WE ARE COMMITTED TO SUPPORTING OUR CLIENTS AND, BY EXTENSION, THE NEXT GENERATION OF SAFETY PROFESSIONALS BY DELIVERING SUPERIOR RESULTS, WHILE POSITIVELY IMPACTING THEIR LIVES, OUR COMMUNITIES, AND THE LIVES OF OUR EMPLOYEES.

"Safety is free - use it generously."

Dear Clients and Safety Partners,

The change in seasons often brings shifting routines, new projects, and weather-related challenges that can affect both indoor and outdoor work environments. As priorities shift, now is the perfect time to look back at your safety goals for 2025 and reflect. Have you achieved any of those goals? If not, what's holding you back? A lot can be accomplished between now and the end of the year, so be sure to adjust where needed to finish out 2025 strong.

September is National Preparedness Month, making it a great time to revisit your emergency plans and confirm your team knows how to respond in case of severe weather or unexpected events. Not sure where to start? We have a **blog dedicated to staying ready** to help you get started.

With kids back in school, this month is also a great time to focus on your own learning! We're hosting a **Lunch 'n Learn** later this month (details below) and we have a **full catalogue of classes** available online for you.

As always, we appreciate your continued commitment to building safer workplaces and communities. If you'd like support with training, seasonal safety planning, or compliance updates, our team is ready to assist. Let's work together to make this September a safe and successful start to the fall season.

Yours in safety,
Tim, Sara, Dave, and the Exceed Safety team

COMPANY HEADLINES

Join us for a virtual lunch and learn!

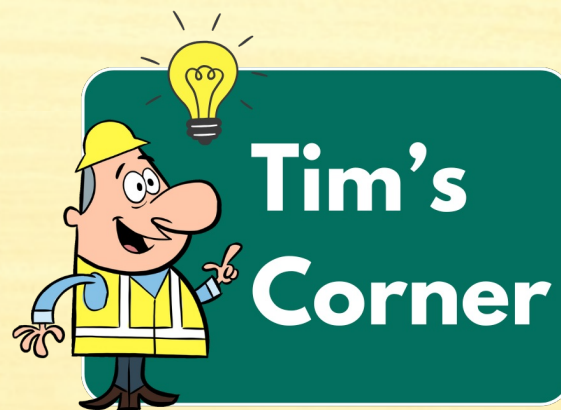
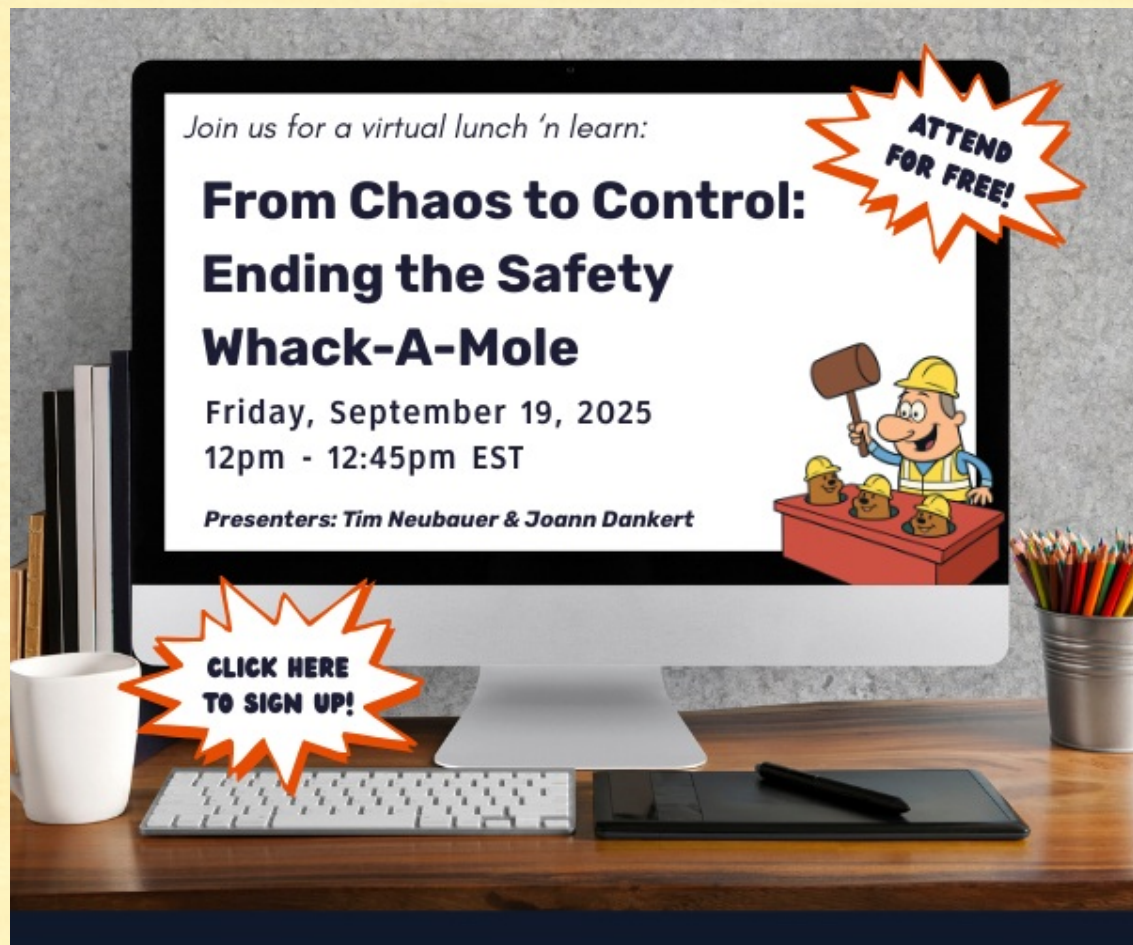
Space is limited and filling up fast!

Are you tired of tackling safety issues only after something goes wrong? This "whack-a-mole" approach to safety is confusing and frustrating for teams and unsustainable for businesses as a whole.

This 30 minute session* explores how to move beyond this reactive approach to safety and instead, build a proactive, sustainable safety program. We'll discuss practical steps to identify root causes, set clear expectations, and create systems that prevent issues before they pop up.

Whether you're starting from scratch or improving an existing safety program, you'll walk away with the tools to think long term.

***Session time is approximately 30 minutes with 15 minutes post-presentation for questions and conversation.*



If OSHA showed up at your job tomorrow, would you know what to do?

Every month, we get calls from people in a panic because an OSHA inspector has walked onto their site. They're nervous, unsure what to say, and sometimes make mistakes that make things worse.

I see the same mistakes over and over. Admitting fault ("yeah, that's unsafe" or "we've always done it this way"), arguing with the inspector, or trying to hide hazards. OSHA inspections are stressful, but letting emotions or ego take over only makes the situation harder.

So how should you handle it? While every case is different, these steps will help keep you on track:

Be respectful and cooperative. - Don't argue or get defensive. Stay calm, listen carefully, and take notes. In the opening meeting, ask what areas OSHA plans to inspect. At the closing meeting, listen closely to any citations, and write them down.

Control the flow of information. - If had a dollar for every person who volunteered too much information... Only provide what OSHA asks for—nothing more, nothing less. Keep your safety plans, training records, OSHA logs, and inspection reports ready to go.

Document everything yourself. - Take notes during every part of the inspection. If OSHA takes photos or videos, you do the same, from the same angle if possible. Write down the questions they ask and your answers.

Fix hazards quickly, don't hide them. - Never cover up unsafe equipment or move things around to avoid getting caught. That can be seen as willful misconduct, which makes penalties worse. If an inspector points out something obvious you can fix on the spot, fix it. Showing good faith can help reduce fines.

The bottom line: OSHA inspections are serious, even if no one has been hurt. The way you handle the visit can affect your liability, the size of the fines, and your company's reputation. Staying calm, respectful, and prepared will always put you in a stronger position.

And if worse comes to worst, our team is **just a phone call away**. We're here to help you navigate the inspection, clarify findings, and help you move beyond the violation into a safer future.

OUR TRAINING



Environmental safety training provides the knowledge and skills for managing environmental compliance, minimizing workplace hazards, and protecting human health. It handles things like spill prevention, handling hazardous materials and recognizing dangers like mold and

asbestos.

This training is essential for workers and supervisors across various industries, helping them implement safety programs, comply with government mandates, and ensure the well-being of employees and communities.

- **Lead Awareness for General Industry**
- **Respirable Crystalline Silica Awareness in General Industry**
- **Spill Prevention, Control, and Countermeasures (SPCC)**

With Exceed Safety's online training portal, your team can refresh old skills or learn new ones, 24/7, on their schedule.

Interested in browsing our full training catalogue? **Click here!**

Live, in-person training is also available for a variety of safety topics (and may be more cost-effective than you think!) **Contact us to discuss!**

SAFETY EVENTS

National Preparedness Month



This month is a great time to evaluate your emergency plans natural disasters, utility outages, civil and social emergencies, medical emergencies, etc. Know your risk, make a plan, and follow the plan. You can visit [ready.gov](https://www.ready.gov) for more information.

National Truck Driver Appreciation Week (Sept. 15-19)



Nearly every aspect of daily life is made possible because a truck driver delivered the goods and resources people need.

NTDAW is an important time for America to thank all the professional truck drivers for their hard work and commitment in undertaking one of our economy's most demanding and important jobs.

These 3.5 million professional men and women not only deliver our goods safely, securely, and on time, but they also keep our highways safe!

Concussion Awareness Day (September 19)



Concussions have become an epidemic in the United States, with millions of mild traumatic brain injuries happening each year. The purpose of National Concussion Awareness Day is to create an opportunity for public discussion of this issue. By raising awareness of the importance of recognizing a concussion, treating it appropriately and supporting the injured we can positively impact lives across the country. The **Brain Injury Association** of America offers more information on concussions, what they are, and how to treat them.

KEEP UP WITH US!

CLICK THE BUTTON BELOW TO VISIT OUR WEBSITE, WHERE YOU CAN JOIN OUR MAILING LIST AND BE NOTIFIED WHEN THE MONTHLY NEWSLETTER IS RELEASED.



VISIT OUR WEBSITE

Safety Calendar

SEPTEMBER 2025 SAFETY CALENDAR

SUN	MON	TUE	WED	THU	FRI	SAT	MONTHLY EVENTS
	1	2	3	4	5	6	<ul style="list-style-type: none">• National Preparedness Month• National Fall Prevention Awareness Month• National Suicide Prevention Month• National Food Safety Month• Alcohol & Drug Addiction Recovery Month• National Food Safety Education Month• Sports Eye Safety Month
7	8	9	10	11	12	13	
	Construction Suicide Prevention Awareness Week						
		2025 EHS Hazmat Summit - Louisville, KY					
14	15	16	17	18	19	20	
	National Truck Driver Appreciation Week						
	NSC Safety Congress & Expo - Denver, CO				Concussion Awareness Day		
21	22	23	24	25	26	27	
	National Child Passenger Safety Week						
28	29	30					



Please follow us on social media at the links below, and if you have questions, comments, or wish to speak to us about our services, please call or email us directly.

Have a safe month!



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